

PERSONAL INFORMATION

Andrea Morandini

 Via Mazzini 18 – 38037 Predazzo (TN) Italy

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 Andrea.morandini@hotmail.it

Sex Male | Date of birth 20/09/1988 | Nationality Italian

WORK EXPERIENCE

From 2020 \ today

Area sales manager

Caseificio sociale Predazzo e Moena sca - dairy farm

- sales network management - customer support - logistic services - product development - social media manager – content creator - management and organization of promotional activities – ecommerce management;

From 2018 to 2020

Sales consultant

Caseificio sociale Catinaccio sca - dairy farm

- sales network management - customer support - logistic services - social media manager - management and organization of promotional activities;

From 2018 to 2020

Owner

Predazzo e Moena le forme del latte srls – food sales company

- sales network management – agents management - customer support - logistic services - product development - management and organization of promotional activities – credit recovery

From 2017 to 2018

Self – Employment

- Sales consultant and trade agent for Caseificio sociale Predazzo e Moena – dairy farm

From 2016 to 2018

Designer

Studio Tecnico Delugan Francesco Predazzo

- Technical designer, front office

From 2011 to 2017

Farmer

Azienda agricola Morandini Franco – Farm

- Milking attendant, calf attendant, feeding management, forage cultivation

EDUCATION AND TRAINING

2014 – 2016 – technical design Diploma – istituto la Rosa bianca Predazzo (IT)

2009 – 2011 – audio engineering Diploma Sae institute Milano (IT)

2002 – 2007 – artist high school Diploma – liceo d'arte Pozza di Fassa (IT)

PERSONAL SKILLS

Mother tongue(s) Italian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	Basic user	Basic user	Basic user	Basic user	Basic user

Communication skills ▪ good communication skills gained through my experience as sales manager

Organisational / managerial skills Good leadership organisational / managerial skills. leadership (management of 5 trade agents)

Job-related skills ▪ good competence in development product;

Computer skills ▪ good command of Microsoft Office™ tools

Other skills Good quality of job organization – social media production - good quality as driver

Driving licence ▪ Entitled to drive vehicles in category B

ADDITIONAL INFORMATION

Member of ONAF :organizzazione nazionale assaggiatori di formaggi (cheese somelier)